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**KANSAS PROCUREMENT TECHNICAL ASSISTANCE CENTER**



Kansas PTAC is ready to help your business secure government contracts. We provide individualized counseling and informative training seminars about timely contracting issues and the latest guidelines to help you learn how the procurement system can work for you. We assist in developing a government marketing strategy and identifying agencies that purchase your product/service.

We can help find government advertised bidding opportunities using our web-based bid-matching service that searches more than 2,000 federal, state and local sites each day. Our counselors provide expertise in reading and understanding government solicitations, completing government registrations and bid preparation by



explaining forms, regulations and clauses.

To apply to be a Kansas PTAC client, read the guidelines below then apply [here](#).

### **MISSION**

Kansas Procurement Technical Assistance Center's (PTAC) mission is to assist viable businesses located in the State of Kansas with potential market expansion through procurement opportunities with the government which enhances local economies.

### **KANSAS PTAC SERVICES**

- Marketing products/services to the government
- Training seminars
- Identify product/service codes
- Understand laws and regulations
- Government registration and certifications
- Notices of contracting information/changes
- Socioeconomic programs
- Bid/quote/proposal preparation
- Understand specifications, standards, and procurement histories/National Stock Numbers (NSNs)
- One-on-one counseling
- Bid notification services

### **GUIDELINES FOR BECOMING A KANSAS PTAC CLIENT**

- Meet Federal responsible contractor standards
  - Adequate financial resources\*
  - Comply with delivery/performance schedule
  - Satisfactory performance record
  - Satisfactory record of integrity/ethics
  - Organization, experience, accounting and operational controls, technical skills\*
  - Production, construction and technical equipment and facilities\*
- Sell products/services purchased by the government
- Not on Excluded (Debarred) list
- In business for at least one year



- Person available to devote time to government contracting
- Know your pricing
- Computer with connectivity to the internet
- Email
- Business plan
- Marketing plan
- 5 or more employees

\*or ability to obtain

Disclaimer: Provided in part by a sub-award through Wichita State University (funded in part through a cooperative agreement with the Defense Logistics Agency).